
CAPABILITY STATEMENT

AI-Augmented Workflow Design & Agentic Process Automation

Serving Federal Agencies | Commercial | Healthcare | Education | Veteran-Owned Ecosystem

CORE VALUE PROPOSITION

Gennaro Advisory Group LLC (GAG) delivers AI-augmented consulting services that combine 32+ years of federal infrastructure program management with purpose-built agentic workflow systems — enabling clients to move faster, reduce rework, and build scalable operational frameworks without adding headcount.

GAG's principal brings direct experience designing and deploying AI-powered tools across the full consulting and project delivery lifecycle. These systems are operational inside GAG and built to transfer directly to client environments.

CORE CAPABILITIES

1. Agentic Workflow Design & Automation

GAG designs structured, multi-step AI workflows that automate process-heavy business functions — from proposal development and business development qualification to project lifecycle management and cost controls. Workflows follow a disciplined draft → test → review → iterate → package methodology, producing repeatable, client-ready outputs in a fraction of traditional timelines.

GAG-implemented systems average a 75% reduction in task completion time compared to manual, unassisted processes.

2. Proposal & Business Development Automation

Single-trigger AI workflow produces complete Statements of Work (SOW) and client proposals — including scoping, pricing framework, and engagement structure — in under 75 minutes. Eliminates multi-day proposal cycles and inconsistent formatting across engagements.

3. Interactive Project Lifecycle Management

AI-powered dashboard spanning pre-planning through operations handoff, integrating phase-gate process controls and cost controls for construction projects across:

- Federal agencies
- Commercial real estate & data centers
- Secondary education facilities
- Healthcare facilities

4. Operational Knowledge Systems

Installable AI skill frameworks that encode organizational expertise, standard operating procedures (SOPs), and institutional knowledge into reusable, trigger-based tools — eliminating institutional knowledge loss and reducing onboarding friction across consulting engagements.

DEMONSTRATED RESULTS

METRIC	RESULT
Task Time Reduction	75% average reduction in process-heavy task completion time
Proposal Turnaround	Complete SOW/proposal draft produced in under 75 minutes
System Reusability	Operational frameworks reusable across project types — no rebuild required
Knowledge Retention	Institutional expertise encoded into reusable AI tools — survives personnel transitions
Sector Applicability	Federal, commercial, education, healthcare — same framework, configurable per client

WHY GENNARO ADVISORY GROUP

We don't just advise — we build working systems.

Most consulting firms deliver recommendations and leave. GAG delivers operational AI-augmented systems designed to run after we exit the engagement. Every deliverable is built for transfer — your team operates it, your organization owns it.

AI handles the repeatable, process-driven work. Your people focus on decisions that require human judgment.

CREDENTIALS & IDENTIFIERS

CREDENTIAL / ID	DETAIL
Certifications	Project Management Professional (PMP) Certified Environmental Manager (CEM) Lean Six Sigma Green Belt (LSSGB)
Education	BS Civil Engineering MS Engineering Management Master Military Operational Art & Science
Federal Experience	32+ years — U.S. Army, National Guard Bureau, DOJ, Department of the Air Force
Business Status	Veteran-Owned Small Business (VOSB) Service-Disabled Veteran (SDVOSB) Hispanic American Owned
SAM.gov Status	Registered SDVOSB (SBA Certified)
UEI	K4S1U3WYQQN5
CAGE Code	1AWS0
NAICS Codes	541611 — Admin & General Mgmt Consulting 541618 — Other Mgmt Consulting 541330 — Engineering Services 541620 — Environmental Consulting 541990 — Other Professional, Scientific & Technical Services

Website	www.gennaroadvisory.com
Location	Viera, FL (Remote-capable nationwide)
LinkedIn	linkedin.com/in/anthonyfgennaro

Ready to build systems that work without you in the room?
tony@gennaroadvisory.com | (813) 244-9359 | www.gennaroadvisory.com
“Colossians 3:23–24”

**SDVOSB certification currently in process with the U.S. Small Business Administration (SBA). VOSB status confirmed.*